

#### JANUARY-MARCH 2024

- Revenue EUR 162.2 (163.1 in 2023) million.
- Result before interest, taxes, depreciation and amortisation (EBITDA) EUR 30.1 (45.5) million.
- Result for the reporting period EUR 0.0 (21.5) million.
- Interest bearing debt increased by EUR 87.3 million and was EUR 440.2 (352.9) million at the end of the period.

### **KEY FIGURES**

MEUR	1–3 2024	1-3 2023	1-12 2023
Revenue	162.2	163.1	680.7
Result before interest, taxes, depreciation and amortisation			
(EBITDA)	30.1	45.5	166.3
Result before interest and taxes (EBIT)	6.8	23.3	74.1
% of revenue	4.2	14.3	10.9
Result for the reporting period	0.0	21.5	60.3
Stakeholders' equity/share, EUR	15.8	16.8	15.8
Equity ratio, %	57.9	63.7	54.9
Net debt/EBITDA	2.9	1.5	3.1
Interest bearing debt, MEUR	440.2	352.9	511.2
Net gearing, %	53.8	40.5	62.7

### TOM PIPPINGSKÖLD, PRESIDENT AND CEO, IN CONJUNCTION WITH THE REVIEW

"The first quarter of the year was challenging but Finnlines managed to navigate through obstacles, such as high interest rates, inflation, geopolitical concerns, and a slowdown in economic growth in Europe. Several political strikes in February and a four-week long strike in March—April resulted that Finnlines earnings declined notably. The result was also burdened by the start-up costs of two new freight-passenger vessels. Yet we were delighted to introduce the second Superstar vessel Finncanopus to freight customers, media, passengers and other stakeholders in mid-February.

The Finnlines Group's revenue in January–March 2024 amounted to EUR 162.2 (163.1 in 2023) million. Earnings before interest, taxes, depreciation and amortisation, EBITDA, amounted to EUR 30.1 (45.5) million.

During the reporting period Finnlines transported 184,000 cargo units, 27,000 cars, and 285,000 tons of non-unitised freight. In total, 153,000 passengers travelled with us and leisure travel surged remarkably on the route between mainland Finland, Åland Islands and Sweden after the introduction of the two Superstar vessels. Expectations for the summer season are thus high.

Shipping has been included in the Emissions Trading Scheme (ETS) from the beginning of 2024. The objective of the scheme is to tackle climate change and shipping companies are therefore charged for greenhouse gas emissions. Finnlines makes attempts to reduce the cost effects on its customers as in the past when similar regulations have entered into force and the ETS charge is reviewed quarterly.

After the reporting period Finnlines opened a new line between Malmö and Świnoujście on 10 April. The new ro-pax service secures an important freight route on the Southern Baltic and an important connection for many Polish commuters who work in Sweden. Each maritime connection strengthens ties between countries and also enhances the security of supply.

The prospects for the global economy vary, but are gradually improving and expected to brighten in the second half of 2024. Inflation has fallen and it seems that central banks will start cutting interest rates, which should boost private consumption, industrial activity and trade.

Finnlines operates on highly competitive markets but has renewed its fleet with modern climate-friendly vessels. During the past few years, our route network has expanded in the Baltic, in the North Sea and in the Bay of Biscay and we can offer global transportation of goods via the Grimaldi network. We are committed to operational excellence and sustainable shipping, which will help us and our customers grow. Resilience, an ability to adapt, is our strength and enables us to recover quickly and restore our profitability."

### FINNLINES PLC, FINANCIAL REVIEW JANUARY-MARCH 2023 (unaudited)

#### **FINNLINES' BUSINESS**

Finnlines is a leading shipping operator of freight and passenger services in the Baltic Sea, the North Sea and the Bay of Biscay. The company's passenger-freight vessels offer services from Finland to Germany and via the Åland Islands to Sweden, as well as from Sweden to Germany. Finnlines' ro-ro vessels operate in the Baltic Sea, the North Sea and the Bay of Biscay. The company has subsidiaries and sales offices in Germany, Belgium, Great Britain, Sweden, Denmark and Poland. In addition to sea transportation, the company provides port services in Helsinki and Turku.

As an agent for Grimaldi Lines and Atlantic Container Line (ACL) in the Baltic Sea, Finnlines connects in the Baltic Sea area the Grimaldi Group network in the Mediterranean, North and South America, West Africa, as well as the Asia and Australia.

#### **GROUP STRUCTURE**

Finnlines Plc is a Finnish public limited company, which operates under Finnish jurisdiction and legislation. At the end of the reporting period, the Group consisted of the parent company and 17 subsidiaries. At the beginning of 2024, three Swedish subsidiaries with no activities were merged into AB Finnlines Scandinavia.

Finnlines Plc is fully owned by the Grimaldi Group, which is one of the world's largest operators of ro-ro vessels and the largest operator of the Motorways of the Sea in Europe for both passengers and freight. The Grimaldi Group, headquartered in Naples, operates a fleet of more than 130 vessels and employs over 18,000 people. It serves over 150 ports in 50 countries in the in the Mediterranean, North and South America, West Africa as well as Asia and Australia. The Grimaldi Group comprises seven shipping companies, including Finnlines, Atlantic Container Line (ACL), Malta Motorways of the Sea (MMS), Minoan and Trasmed GLE.

#### **GENERAL MARKET DEVELOPMENT**

Finnlines' main operating area connects trade partners around the Baltic Sea. Based on the OECD Eurostat, the Gross Domestic Product in EU area increased by 0.2 per cent during the fourth quarter of 2023 in comparison with the same period in 2022. Compared with the third quarter of 2023, the reported GDP in Germany decreased by 0.3 per cent in the fourth quarter of 2023, while in Sweden the decrease was 0.1 per cent. In Finland, GDP declined in the fourth quarter by 0.7 per cent compared with the previous quarter. (Eurostat 2024.) However, the Russian conflict with Ukraine may deteriorate future economical development in the EU area depending on the duration and extent of the confrontation.

Based on the January–February statistics by Statistics Finland, the Finnish seaborne imports carried in container, lorry and trailer units (measured in tons) increased by 7 per cent and exports increased by 16 per cent. During the same period private and commercial passenger traffic between Finland and Sweden decreased by 9 per cent, between Finland and Germany the traffic decreased by 15 per cent. (Statistics Finland).

### **FINNLINES TRAFFIC**

The second Superstar ro-pax vessel M/S Finncanopus arrived to Naantali and sailed her maiden voyage on the Naantali–Långnäs–Kapellskär route on 16 February. At the same time, ro-pax vessel M/S Finnswan moved from Naantali to Nordölink's Malmö–Travemünde route. M/S Europalink, which had operated in Finnlines' Nordölink traffic, was sold to the Grimaldi Group.

The Transport Workers' Union, AKT, had three strike periods in all Finnish ports during the first quarter. Two of the strikes took place in February, totalling 6 days and in March a three-week strike stopped the work in Finnish ports. These strikes caused severe disturbance in Finnlines' traffic, since several vessels were laying in port. Part of the departures were operated during the strike by carrying only accompanied units and passengers. Finnlines also launched a temporary service between Muuga and Travemünde/Rostock. In February 2023 AKT was on strike in Finnish ports for two weeks.

During the first quarter Finnlines operated on average 21 (21) vessels in its own traffic.

The cargo volumes transported during January–March totalled approximately 184,000 (176,000 in 2023) cargo units, 27,000 (43,000) cars (not including passengers' cars) and 285,000 (337,000) tons of freight not possible to measure in units. In addition, some 153,000 (126,000) private and commercial passengers were transported.

# FINANCIAL RESULTS January-March 2024

The Finnlines Group recorded revenue totalling EUR 162.2 (163.1) million in the reporting period, which was nearly on the same level compared to the same period in the previous year. Shipping and Sea Transport Services generated revenue amounting to EUR 157.5 (157.9) million, of which passenger-related revenue was EUR 12.5 (10.2) million. The revenue of Port Operations was EUR 9.3 (10.0) million. During the reporting period, the amount of the transported cargo volumes decreased slightly due to the workers' union long lasting strike, although in last year workers' union had a two-week strike in February 2023. Also a decline in fuel prices has affected cargo-related bunker surcharges compared to last year. In January–March 2024 the number of private passengers increased greatly from the previous year. To cover costs of the EU Emissions Trading scheme, Finnlines Group has charged its freight customers and passengers an environmental fee as from the beginning of 2024. The charges are recorded in revenues. The revenue of Port Operations decreased from last year, which was due to the workers' union strike. The internal revenue between the segments was EUR 4.6 (4.7) million.

Result before interest, taxes, depreciation and amortisation (EBITDA) was EUR 30.1 (45.5) million, a decrease of 34 per cent.

Result before interest and taxes (EBIT) was EUR 6.8 (23.3) million.

The financial position remained strong, although net financial expenses increased and were EUR 6.4 (2.7) million. Financial income was EUR 0.1 (0.1) million and financial expenses EUR 6.6 (2.8) million. Result before taxes (EBT) decreased by EUR 20.2 million and was EUR 0.4 (20.6) million. The result for the reporting period was EUR 0.0 (21.5) million.

### STATEMENT OF FINANCIAL POSITION, FINANCING AND CASH FLOW

Interest-bearing debt increased by EUR 87.3 million to EUR 440.2 (352.9) million, excluding leasing liabilities of EUR 23.6 (19.9) million. Net interest-bearing debt at the end of period was EUR 436.3 (350.4) million. Net interest-bearing debt/EBITDA (rolling 12 months) ratio amounted to 2.9 (1.5) and the equity ratio calculated from the balance sheet was 57.9 (63.7) per cent. Net gearing resulted in 53.8 (40.5) per cent.

The Group's liquidity position is strong and at the end of the period, cash and cash equivalents together with unused committed credit facilities amounted to EUR 208.9 (306.2) million.

Net cash generated from operating activities remained strong and was EUR 17.1 (34.0) million.

#### CAPITAL EXPENDITURE

The Finnlines Group's gross capital expenditure in the reporting period totalled EUR 5.2 (6.9) million, including tangible and intangible assets. Total depreciation and amortisation amounted to EUR 23.3 (22.2) million. The investments consist of normal replacement expenditure of fixed assets, cargo handling equipment, dry-dockings, and investments to improve ships' energy efficiency.

Finnlines has continued to invest in sustainability and environmental technologies.

Finnlines' EUR 500-million investment programme, the Green Newbuilding Programme, was completed when the last vessel of the programme, Finncanopus, entered service in February 2024. The programme comprised two hybrid ro-pax and three hybrid ro-ro vessels, all equipped with state-of-the-art eco-friendly technology. The new vessels are a significant step towards an even more sustainable and eco-efficient fleet.

Finnlines is increasingly prioritising energy conservation and emission reduction efforts. One technical tool is the implementation of onshore power systems. The new Superstar vessels are equipped with shore power systems, and three older vessels have been retrofitted with this technology. As a result, Finnlines' ro-pax vessels can now utilise grid electricity in four ports, i.e. Helsinki, Travemünde, Naantali and Kapellskär. Electricity is the primary alternative to replace fossil fuels as an energy source in the Finnlines fleet

#### **PERSONNEL**

The Group employed an average of 1,793 (1,620) persons during the reporting period, consisting of 1,130 (938) persons at sea and 663 (682) persons on shore. The number of persons employed at the end of the period was 1,877 (1,682) in total, of which 1,143 (961) at sea and 734 (721) on shore.

The personnel expenses (including social costs) for the reporting period were EUR 26.6 (23.6) million.

### THE FINNLINES SHARE

The Company's paid-up and registered share capital on 31 March 2024 totalled EUR 103,006,282. The capital stock consisted of 51,503,141 shares.

Finnlines Plc is fully owned by the Grimaldi Group.

## **DECISIONS TAKEN BY THE ANNUAL GENERAL MEETING**

Finnlines Plc's Annual General Meeting was held in Helsinki on 6 May 2024. The Annual General Meeting of Finnlines Plc approved the Financial Statements and discharged the members of the Board of Directors and President and CEO from liability for the financial year 2023. The meeting approved the Board of Directors' proposal to pay a dividend of EUR 1.50 per share.

The meeting decided that the number of Board Members be nine. The meeting decided to re-elect the current board members Tiina Bäckman, Emanuele Grimaldi, Gianluca Grimaldi, Guido Grimaldi, Mikael Mäkinen, Diego Pacella, Esben Poulsson, Jon-Aksel Torgersen and Tapani Voionmaa for the term until the close of the Annual General Meeting in 2025. The yearly compensation to the Board will remain unchanged as follows: EUR 50,000 for the Chairman, EUR 40,000 for the Vice Chairman, and EUR 30,000 for each of the other members of the Board.

The Annual General Meeting elected KPMG Oy Ab as the Company's auditor for the fiscal year 2024. It was decided that the external auditors will be reimbursed according to invoice.

### **RISKS AND RISK MANAGEMENT**

Geopolitical tensions increased considerably when Russia attacked Ukraine in February 2022. Russia is an important exporter of energy and raw materials, but many companies have withdrawn from the Russian market and broken off trade relations. Consequently, energy prices have rocketed and the price of raw materials has also gone up, which raises costs for the public and private sector. Inflation is accelerating and expected to pose a risk to growth prospects. The probability of cyber attacks has also increased.

Finnlines is exposed to business risks that arise from the capacity of the fleet existing in the market, counterparties, prospects for export and import of goods, and changes in the operating environment. The risk of overcapacity is reduced through scrapping of aging vessels, on the one hand, and the more stringent environmental requirements, on the other. The continuity of operations is ensured by safeguarding critical functions and essential resources. The majority of the Group's non-current assets consists of its fleet. The fleet is always insured to its full value.

Stricter environmental regulations (e.g. NOx, SOx and CO2 emission, wastewater and ballast water regulations) are the risk factors that could affect the Group's business. However, through the constant renewal and development of the fleet, using the latest technology and innovations, Finnlines is very well-positioned to greatly mitigate this risk.

The effect of fluctuations in the foreign trade is reduced by the fact that the Company operates in several geographical areas. This means that slow growth in one country is compensated by faster recovery in another. Finnlines continuously monitors the solidity and payment schedules of its customers and suppliers. Currently, there are no indications of imminent risks related to counterparties but the Company continues to monitor the financial position of its counterparties. Finnlines holds adequate credit lines to maintain liquidity in the current business environment.

Finnlines' cash and unused committed credit facilities amounted to EUR 205.0 million.

#### **LEGAL PROCEEDINGS**

Finnlines has made an appeal to the Helsinki Administrative Court of the National Emergency Supply Agency's decision concerning the compensation of costs of securing maritime transport. In addition, Finnlines has made a complaint to the European Commission concerning Covid-19 pandemic related selective and discriminatory aid measures launched by the Finnish authorities.

Furthermore, Finnlines is involved in a few legal proceedings and disputes whose outcome cannot be predicted, but taking into account the information that is available at present, their outcome is not expected to have any substantial impact on the Group's profit.

#### **CORPORATE GOVERNANCE**

The Corporate Governance Statement can be reviewed on the company's website: www.finnlines.com.

### **EVENTS AFTER THE REPORTING PERIOD**

The ro-ro vessel Finnkraft was sold to the external party on 2 April 2024 and Finnlines opened a new line between Malmö and Świnoujście, where the ro-pax vessel Finnfellow operates as from 10 April. Otherwise there are no significant events to report.

### **OUTLOOK AND OPERATING ENVIRONMENT**

The geopolitical situation remains unstable. However, freight volumes in the Baltic Sea region are expected to grow slightly during the second half of the year. Furthermore, the Baltic Sea regions' economies are forecast to gradually strengthen during the year.

Finnlines' EUR-500 million Green Investment Programme was completed, resulting in improved transport efficiency and reduced environmental footprint. Finnlines continues its efforts to optimise its fleet, improve cost-efficiency and find new growth. With a solid strategy and by leveraging the Grimaldi Group's extensive network, the Finnlines Group's result is expected to improve as the economy recovers in the EU area.

The second financial review of 2024 for the period of 1 January-30 June 2024 will be published on Tuesday 30 July 2024.

Finnlines Plc
The Board of Directors

Tom Pippingsköld President and CEO

### **FURTHER INFORMATION**

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#### **ENCLOSURES**

- Reporting and accounting policies
- Consolidated statement of comprehensive income, IFRS
- Consolidated statement of financial position, IFRS
- Consolidated statement of changes in equity, IFRS
- Consolidated cash flow statement, IFRS
- Revenue and result by business segments
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### **DISTRIBUTION**

Main media

This interim report is unaudited.

### **REPORTING AND ACCOUNTING POLICIES**

This interim report included herein is prepared in accordance with IAS 34 (Interim Financial Reporting) standard. The accounting policies are the same as those applied in the last annual financial statements.

The inventories include CO<sub>2</sub> allowances, which are used to cover emissions from ship operations. The purchased emission allowances are recorded at the contractual purchase price. If emission allowances are insufficient to fulfil the obligation to surrender allowances equal to the fuel consumption, inadequate allowances are recorded as debt at their market value. Use of emission allowances is recorded as an expense under materials and services in the statement of comprehensive income, the recorded amount is based on ships' monthly fuel consumption. The invoiced environmental charge is recorded in revenues.

Finnlines Plc entered into the tonnage taxation regime in January 2013. In tonnage taxation, shipping operations transferred from taxation of business income to tonnage-based taxation.

All figures in the accounts have been rounded and, consequently, the sum of individual figures may deviate from the presented sum figure.

The preparation of the interim financial statements in accordance with IFRS requires management to make estimates and assumptions and use its discretion in applying the accounting principles that affect the valuation of the reported assets and liabilities and other information such as contingent liabilities and the recognition of income and expenses in the income statement. Although the estimates are based on the management's best knowledge of current events and actions, actual results may differ from the estimates. The uncertainties related to the key assumptions were the same as those applied to the consolidated financial statements at the year-end 31 December 2023.

Russia invaded Ukraine in February 2022, which has caused uncertainty in European economy thus reflecting also in Finnlines' business environment. Finnlines' management has assessed that the war and the sanctions against Russia did not have a material impact on the reported figures.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME, IFRS

EUR 1,000	1–3 2024	1–3 2023	1–12 2023
Revenue	162,160	163,122	680,740
Other income from operations	1,772	462	2,044
Materials and services	-64,864	-58,363	-251,242
Personnel expenses	-26,598	-23,559	-101,922
Depreciation, amortisation and impairment losses	-23,290	-22,186	-92,186
Other operating expenses	-42,361	-36,164	-163,317
Total operating expenses	-157,114	-140,272	-608,667
Result before interest and taxes (EBIT)	6,818	23,312	74,118
Financial income	137	87	396
Financial expenses	-6,582	-2,752	-17,121
Result before taxes (EBT)	374	20,647	57,392
Income taxes	-352	870	2,871
Result for the reporting period	22	21,517	60,264
Other comprehensive income			
Other comprehensive income to be reclassified to profit and loss in subsequent periods:			
Exchange differences on translating foreign operations	22	11	33
Transferred to tangible assets	0	-3,425	-17,892
Other comprehensive income to be reclassified to profit and loss in subsequent periods, total  Other comprehensive income not being reclassified to profit and loss in	22	-3,414	-17,859
subsequent periods:			
Remeasurement of defined benefit plans	0	0	225
Tax effect, net	0	0	-45
Other comprehensive income not being reclassified to profit and loss in subsequent periods, total	0	0	180
Total comprehensive income for the reporting period	44	18,102	42,585
Result for the reporting period attributable to:			
Parent company shareholders	22	21,517	60,264
	22	21,517	60,264
Total comprehensive income for the reporting period attributable to:			
Parent company shareholders	44	18,102	42,585
	44	18,102	42,585
Result for the reporting period attributable to parent company shareholders calculated as earnings per share (EUR/share)			
Undiluted / diluted earnings per share	0	0.42	1.17
Average number of shares		V.¬Z	1.17
Undiluted / diluted	51,503,141	51,503,141	51,503,141
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Most of the items recognised in the Consolidated Statement of Comprehensive Income fall under the tonnage tax scheme.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION, IFRS

EUR 1,000	31 March 2024	31 March 2023	31 Dec 2023
ASSETS			
Non-current assets			
Property, plant and equipment	1,119,863	1,091,261	1,211,799
Goodwill	105,644	105,644	105,644
Intangible assets	3,389	3,353	3,521
Other financial assets	7,074	7,074	7,074
Receivables	3,389	823	1,269
Deferred tax assets	1,863	512	1,625
	1,241,221	1,208,668	1,330,931
Current assets			
Inventories	13,621	10,637	13,298
Accounts receivable and other receivables	134,147	134,134	129,344
Income tax receivables	87	15	87
Cash and cash equivalents	3,911	2,539	2,559
	151,766	147,325	145,289
Non-current assets held for sale	26,379	14,610	11,836
Total assets	1,419,366	1,370,603	1,488,056
EQUITY			
Equity attributable to parent company shareholders			
Share capital	103,006	103,006	103,006
Share premium account	24,525	24,525	24,525
Translation differences	137	121	130
Fund for invested unrestricted equity	40,016	40,016	40,016
Fair value reserve *	0	14,467	0
Retained earnings	643,789	682,066	643,752
Total equity	811,474	864,202	811,430
LIABILITIES			
Long-term liabilities			
Deferred tax liabilities	38,191	38,935	37,680
Non-current interest-free liabilities	59	9	8
Pension liabilities	2,169	2,656	2,162
Provisions	1,611	1,697	1,611
Loans from financial institutions	332,952	252,447	401,620
	374,983	295,745	443,081
Current-liabilities	,	,	, -
Accounts payable and other liabilities	101,713	89,469	99,399
Current tax liabilities	0	476	664
Provisions	293	276	293
Loans from financial institutions	130,904	120,434	133,189
	232,910	210,655	233,544
Total liabilities	607,892	506,400	676,625
Total equity and liabilities	1,419,366	1,370,602	1,488,056
Total oquity and habilities	1,419,500	1,010,002	1,400,000

<sup>\*</sup> Fair value reserve consists of fair value of effective part of foreign currency forward contracts, for which hedge accounting is applied.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY 2023, IFRS

EUR 1,000		Eq	uity attributabl	e to parent com	pany shareho	lders	
	Share capital	Share issue premium	Translation differences	Unrestricted equity reserve	Fair value reserve	Retained earnings	Total equity
Reported equity 1 January 2023	103,006	24,525	118	40,016	17,892	660,543	846,100
Comprehensive income for the reporting period:							
Result for the reporting period						21,517	21,517
Exchange differences on translating foreign operations			3			7	10
Fair value changes on currency derivatives					-3,425		-3,425
Tax effect, net							
Total comprehensive income for the reporting period	0	0	3	0	-3,425	21,524	18,102
Equity 31 March 2023	103,006	24,525	121	40,016	14,467	682,066	864,202

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY 2024, IFRS

EUR 1,000		Eq	uity attributable	e to parent com	pany sharehol	ders	
		Share		Unrestricted			
	Share	issue	<b>Translation</b>	equity	Fair value	Retained	
	capital	premium	differences	reserve	reserve	earnings	Total equity
Reported equity							
1 January 2024	103,006	24,525	130	40,016	0	643,752	811,430
Comprehensive income for							
the reporting period:							
Result for the reporting period						22	22
Exchange differences on							
translating foreign operations			7			15	22
Fair value changes on currency							
derivatives					0		0
Remeasurement of defined							
benefit plans							
Tax effect, net							
Total comprehensive income							
for the reporting period	0	0	7	0	0	37	44
Equity 31 March 2024	103,006	24,525	137	40,016	0	643,789	811,474

# CONSOLIDATED CASH FLOW STATEMENT, IFRS

EUR 1,000	1–3 2024	1-3 2023	1–12 2023
Cash flows from operating activities			
Results for the reporting period	22	21,517	60,264
Adjustments			
Non-cash transactions	21,947	22,186	91,828
Unrealised foreign exchange gains (-) / losses (+)	-22	2	12
Financial income and expenses	6,466	2,663	16,713
Taxes	352	-870	-2,871
Changes in working capital			
Change in accounts receivable and other receivables	-7,180	-4,354	-8,175
Change in inventories	-322	-2,242	-3,199
Change in accounts payable and other liabilities	193	-1,057	-4,345
Change in provisions	7	-425	-561
Interest paid	-4,018	-2,904	-12,169
Interest received	32	20	120
Taxes paid	-87	-92	-508
Other financing items	-317	-438	-1,945
Net cash generated from operating activities	17,073	34,006	135,164
Cash flow from investing activities			
Investments in tangible and intangible assets	-5,163	-6,866	-189,177
Sale of tangible assets *	61,474	0	2,895
Net cash used in investing activities	56,311	-6,866	-186,282
Cash flows from financing activities			
Loan withdrawals	66,475	46,304	315,384
Net increase in current interest-bearing liabilities (+) / net decrease (-)	-3,333	-34,613	-41,546
Repayment of loans	-134,250	-54,547	-158,765
Payment of lease liabilities	-738	-622	-2,728
Dividends paid	0	0	-77,255
Net cash used in financing activities	-71,846	-43,479	35,090
Change in cash and cash equivalents	1,538	-16,339	-16,028
Cash and cash equivalents 1 January	2,559	18,878	18,878
Effect of foreign exchange rate change	-187	0	-290

 $<sup>^{\</sup>star}$  Consists mainly of the sale of vessels in 2024.

# REVENUE AND RESULT BY BUSINESS SEGMENTS

	1–3 20	)24	1-3 2	1-3 2023		2023
	MEUR	%	MEUR	%	MEUR	%
Revenue						
Shipping and sea transport services	157.5	97.1	157.9	96.8	659.5	96.9
Port operations	9.3	5.7	10.0	6.1	42.9	6.3
Intra-group revenue	-4.6	-2.8	-4.7	-2.9	-21.7	-3.2
External sales	162.2	100.0	163.1	100.0	680.7	100.0
Result before interest and taxes						
Shipping and sea transport services	7.5		24.0		73.8	
Port operations	-0.7		-0.7		0.3	
Result before interest and taxes (EBIT) total	6.8		23.3		74.1	
Financial income and expenses	-6.4		<b>-</b> 2.7		-16.7	
Result before taxes (EBT)	0.4		20.6		57.4	
Income taxes	-0.4		0.9		2.9	
Result for the reporting period	0.0		21.5		60.3	

# **REVENUE BY GEOGRAPHICAL AREA**

EUR 1,000	1–3 2024	1–3 2023	1–12 2023
Revenue			
Finland	58,289	61,115	260,076
Sweden	24,286	25,964	103,755
Germany	16,716	18,108	79,814
Other EU countries	56,453	50,030	220,904
Other	6,416	7,905	16,192
	162,160	163,122	680,740

The revenue from the geographical areas is reported according to the location of the customers.

# **REVENUE BY FUNCTIONS**

EUR 1,000	1–3 2024	1-3 2023	1-12 2023
Revenue			
Freight and other shipping services	140,380	142,968	581,628
Passenger services	12,487	10,202	77,938
Port operations	9,293	9,952	21,174
	162,160	163,122	680,740

EUR 1,000	Land	Buildings	Vessels	Machinery and equipment	Advance payments & acquisitions under construction	Total
Acquisition cost 1 January 2024	1,125	102,780	1,937,486	66,435	3,135	2,110,961
Exchange rate differences				5		5
Increases		1	4,618	81	402	5,102
Disposals			-89,350			-89,350
Reclassifications between items			2,021		-2,074	-53
Non-current assets held for sale 1 January 2024 *				-22,395		-22,395
Reclassifications to non-current assets held for sale *			-58,459			-58,459
Acquisition cost on 31 March 2024	1,125	102,780	1,796,317	44,127	1,463	1,945,812
Accumulated depreciation, amortisation and write-offs 1 January 2024  Exchange rate differences		-48,126	-820,383	-43,023 -4		-911,532 -4
				-4		-4
Cumulative depreciation on reclassifications and disposals			29,270			29,270
Depreciation for the reporting period		-751	-21,269	-340		-22,360
Accumulated depreciation, amortisation and write-offs 31 March 2024		-48,877	-812,382	-43,367		-904,626
Non-current assets held for sale 1 January 2024 *				10,558		10,558
Reclassified to non-current assets held for sale *			43,916			43,916
Carrying value on 31 March 2024	1,125	53,903	1,027,851	11,318	1,463	1,095,660

Not including right-of-use assets.

<sup>\*</sup> The Finnlines Group is negotiating a sale of Port Operations' assets and vessels with carrying value of EUR 26.4 (14.6) million. No impairment losses were recognised on the carrying values of these assets in 2023 or 2024, as according to management's estimate, the fair value of the assets classified as held for sale was higher than the carrying value at the balance sheet date 31 March 2023 and 31 March 2024.

		Buildings and	Machinery and	
EUR 1,000	Land and water	structures	equipment	Total
Right-of-use assets 2024				
Acquisition cost 1 January 2024	28,291	7,330	1,912	37,533
Exchange rate differences				
Increases	440	207	86	733
Disposals				
Reclassifications between items		1	1	2
Acquisition cost 31 March 2024	28,732	7,537	1,999	38,268
Accumulated depreciation, amortisation				
and write-offs 1 January 2024	-9,999	-1,943	-1,385	-13,326
Exchange rate differences				
Cumulative depreciation on reclassifications and disposals		-1	-1	-1
Depreciation for the reporting period	-551	-130	-57	-738
Accumulated depreciation, amortisation	001	100	O1	700
and write-offs 31 March 2024	-10,550	-2,073	-1,442	-14,065
Carrying value 31 March 2024	18,182	5,464	557	24,203
Property, plant and equipment, total				1,119,863
			Machinemand	
EUR 1.000		Vessels	Machinery and equipment	Total
Assets classified as held for sale		70000.0	oquipinont	
1 January 2024				
Acquisition cost				
Non-current assets held for sale 1 January	2024		22,395	22,395
Transfer to non-current assets held for sale		58,459		58,459
Accumulated depreciation				
Non-current assets held for sale 1 January	2024		-10,558	-10,558
Transfer to non-current assets held for sale		-43,916		-43,916
Carrying value 31 March 2024		14,543	11,836	26,379

### **PROPERTY, PLANT AND EQUIPMENT 2023**

				Machinery and	Advance payments & acquisitions under	
EUR 1,000	Land	Buildings	Vessels	equipment	construction	Total
Acquisition cost 1 January 2023	1,125	106,144	1,644,406	67,059	108,772	1,927,506
Exchange rate differences				3		2
Increases			360	378	5,948	6,687
Disposals				-78	1	-77
Reclassifications between items			82	138	-220	
Reclassifications to non-current assets held for sale *		-3,297		-22,395		-25,691
Acquisition cost on 31 March 2023	1,125	102,847	1,644,848	45 105	114 501	1,908,426
Accumulated depreciation, amortisation and write-offs 1 January 2023		-45,578	-735,918	-45,928		-827,424
Exchange rate differences				-2		-2
Cumulative depreciation on reclassifications and disposals				77		77
Depreciation for the reporting period		-788	-20,321	-279		-21,387
Accumulated depreciation, amortisation and write-offs 31 March 2023		-46,366	-756,239	46,132		-848,737
Reclassifications to non-current assets held for sale *		570		10,510		11,081
Carrying value on 31 March 2023	1,125	57,051	888,609	9,484	114,501	1,070,770

Not including right-of-use assets.

<sup>\*</sup> The Finnlines Group is negotiating a sale of Port Operations' assets with carrying value of EUR 14.6 (14.6) million. No impairment losses were recognised on the carrying values of these assets in 2021 or 2022, as according to management's estimate, the fair value of the assets classified as held for sale was higher than the carrying value at the balance sheet date 31 March 2022 and 31 March 2023.

		Buildings and	Machinery and	
EUR 1,000	Land and water	structures	equipment	Total
Right-of-use assets 2023				
Acquisition cost 1 January 2023	28,998	2,333	1 ,646	32,977
Exchange rate differences				
Increases		78		78
Disposals	-1,143			-1,143
Reclassifications between items				
Acquisition cost 31 March 2023	27,854	2,412	1,646	31,912
Accumulated depreciation, amortisation and write-offs 1 January 2022	-7,975	-1,513	-1,286	-10,775
Exchange rate differences Cumulative depreciation on reclassifications and disposals				
Depreciation for the reporting period	-499	-95	-52	-646
Accumulated depreciation, amortisation and write-offs 31 March 2023	-8,475	-1,608	-1,339	-11,421
Carrying value 31 March 2023	19,380	804	307	20,491
Property, plant and equipment, total				1.091.261

	Machinery and		
EUR 1,000	Buildings	equipment	Total
Assets classified as held for sale 1 January 2023			
Acquisition cost			
Transfer to non-current assets held for sale	3,297	22,395	25,691
Accumulated depreciation			
Transfer to non-current assets held for sale	-570	-10,510	-11,081
Carrying value 31 March 2023	2,726	11,884	14,610

### **LEASES**

Finnlines does not apply practical expedient, by which service components are not separated from lease contract components.

Finnlines has included the value of option in such contracts where the leased facility has strategic long term value.

### Amounts recognised in profit or loss

EUR 1,000	1–3 2024	1-3 2023
Interest on lease liabilities 31 March	111	78
Expenses relating to short-term leases	100	101
Expenses relating to low-value assets	85	64
Total	185	165
Lease payments of all leases accounted according to IFRS 16	810	700
Total cash flow of all leases 31 March	995	865
Income from operational leases	5,374	1,799

# **Maturity analysis**

EUR 1,000	2024	2023
Contractual undiscounted cash flows		
Less than one year	3,187	2,665
One to five years	9,572	7,828
More than five years	14,078	18,788
Total undiscounted lease liabilities at 31 March	26,837	29,281
Short term leasing liability	2,825	2,427
Long term leasing liability	20,783	17,511
Lease liabilities included in statement of financial position at 31 March	23,608	19,938

### **FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS**

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

The Group has loans from financial institutions and pension loans and commercial papers belonging to level 2. Also included in level 2 are foreign currency derivatives acquired to hedge against cash flow risk related to committed vessel orders. There is no material difference between carrying values and fair values of these instruments.

Level 3 - Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Level 3 includes unlisted shares amounting to EUR 7.1 million (7.1 in 2023), which are valued at the lower of acquisition cost or probable value, as their fair value cannot be reliably measured. Majority of the unlisted shares consists of Steveco Oy's shares of which Finnlines owns 25.4 per cent. This shareholding is presented in financial assets, because Finnlines has does not have significant influence in Steveco Oy.

# **CONTINGENCIES AND COMMITMENTS**

EUR 1,000	31 Mar 2024	31 Mar 2023	31 Dec 2023
Minimum leases payable in relation to fixed term leases			
Vessel leases (Group as lessee):			
Within 12 months	0	0	0
1-5 years	0	0	0
	0	0	0
Vessel leases (Group as lessor):			
Within 12 months	15,750	8,751	18,450
1-5 years	20,469	4,104	22,629
	36,219	12,855	41,079
Other leases (Group as lessee):			
Within 12 months	216	104	177
1-5 years	148	61	140
Over 5 years	0	0	0
•	364	165	317
Other leases (Group as lessor):			
Within 12 months	117	179	117
1-5 years	0	0	0
	117	179	117
Collateral given			
Loans from financial institutions	334,917	259,000	422,000
Vessel mortgages provided as guarantees for the above			
loans	749,500	592,000	749,500
Other collateral given on own behalf			
Pledges	340	340	340
Other obligations			
Obligations, related to vessel investments	0	160,000	0
Other external obligations	2,105	916	1,598
	2,105	160,916	1,598
VAT adjustment liability related to real estate		•	
investments	36	3	31

# **REVENUE AND RESULT BY QUARTER**

MEUR	Q1/24	Q1/23	Q2/24	Q2/23	Q3/24	Q3/23	Q4/24	Q4/23
Revenue		4,7,4		42.20	437	437	4.0	
Shipping and sea transport services	157.5	157.9		167.3		171.7		162.5
Port operations	9.3	10.0		11.5		10.7		10.8
Intra-group revenue	-4.6	-4.7		<b>-</b> 5.6		-5.6		-5.7
External sales	162.2	163.1		173.2		176.8		167.5
Result before interest and taxes								
Shipping and sea transport services	7.5	24.0		21.4		17.8		10.7
Port operations	-0.7	-0.7		0.6		0.6		-0.2
Result before interest and taxes (EBIT) total	6.8	23.3		22.0		18.4		10.5
Financial income and expenses	-6.4	-2.7		-3.4		-4.9		-5.8
Result before taxes (EBT)	0.4	20.6		18.6		13.5		4.7
Income taxes	-0.4	0.9		1.7		1.6		-1.4
Result for the reporting period	0.0	21.5		20.3		15.1		3.3
EPS (undiluted / diluted) EUR	0.00	0.42		0.39		0.29		0.06

# **SHARE INFORMATION**

	31 March 2024	31 March 2023
Number of shares	51,503,141	51,503,141

Finnlines Plc is fully owned by the Grimaldi Group.

# **EVENTS AFTER THE REPORTING PERIOD**

The ro-ro vessel Finnkraft was sold to the external party on 2 April 2024 and Finnlines opened a new line between Malmö and Świnoujście, where the ro-pax vessel Finnfellow operates as from 10 April. Otherwise there are no significant events to report.

### **CALCULATION OF RATIOS**

Earnings per share (EPS), EUR	=	Result attributable to parent company shareholders		
Earnings per share (EF3), EUK	_	Weighted average number of outstanding shares	_	
Shareholders' equity per share, EUR	=	Shareholders' equity attributable to parent company shareholders	_	
		Undiluted number of shares at the end of period	_	
Net gearing, %	=	Interest-bearing liabilities* - cash and bank equivalents  Total equity	– x 100	
Equity ratio, %	=	Total equity Assets total - received advances	– x 100	
Net debt to EBITDA ratio	=	Net Debt EBITDA past 12 months	_	

<sup>\*</sup> Not including leasing liabilities.

Income tax expense is recognised based on the best estimate of the weighted-average annual income tax rate expected for the full financial year. In January 2013, the shipping operations of Finnlines Plc transferred to tonnage-based taxation.

### **RELATED PARTY TRANSACTIONS**

The ro-pax vessel Europalink, which had been operating between Sweden and Germany, was sold to the Grimaldi Group in mid-February. Otherwise there were no significant related party transactions during the reporting period.